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Experts by Association Communities Are a Specialty of Rees Broome, PC

True expertise can be hard to find — unless you sit on the board of a community association in the Greater Washington, D.C., region looking for knowledgeable and responsive legal representation. In that case, your choices quickly narrow and you may well decide there's really only one place to go: Rees Broome, PC. Founded in 1974, the firm works with clients in Virginia, West Virginia, Maryland and the District of Columbia, through offices in Tysons Corner and Gainesville, Virginia.

To call its Community Association group "specialists" is an understatement. As an outgrowth of its original real estate law practice, Rees Broome began representing condominium, town home and single-family residential associations in the early 1980s. Now, with more than a quarter-century's experience developed since the early days of community associations, the firm's community association practice has become one of the largest in the nation.

A History of Responsive Service

Market research has repeatedly demonstrated that clients look to their attorneys not only for legal skill and knowledge but also for basic responsiveness. Rees Broome has accordingly built its practice, one client at a time over many years, by honing those qualities. It works hard to respond quickly and effectively to its clients, no matter their size. "We started small, so we know what that's like, and our history has shaped us into what we are today," says Juan Cardenas, senior shareholder. "We think everyone



Standing (from left): Lella Amiss (Ami) Pape, Peter S. Philbin, Juan R. Cardenas
Sitting: Kimberly M. O'Halloran, Todd A. Sinkins

deserves first-class service, big or small. We work with community association clients ranging from as few as 20 condo units up to associations with 5,000 homes."

The firm can offer a high level of service because of the way it is staffed, featuring exceptional depth at the attorney and paralegal levels. Currently, it has 18 lawyers in its community association group. They're able to provide expertise in every aspect of association representation, from employment issues to corporate board governance to complex construction litigation. "We work day in and day out on association matters, so we know the various issues and concerns," notes Cardenas. "Clients can rest assured we have an answer for practically any question that comes up. And if we don't, we can track it down quickly."

Personal Contact Means Long Relationships

Clients have extensive personal contact with their attorneys at Rees Broome, which is unusual for a firm of this size. Both clients and attorneys feel it is a key reason many clients have been with Rees Broome for years. "It's just part of our philosophy to seek long-term relation-

ships. We do what it takes to keep clients satisfied," Cardenas says. "Ten years and longer is a very common tenure for us. Some of our clients have been with us more than 20 years."

In addition to its community association practice, Rees Broome is a full-service law firm, with clients ranging from individuals and small family businesses to major corporations. The "cross-fertilization" possible from the firm's range of legal talent brings added value to its association clients. Rees Broome can counsel associations on tax questions, easements, construction defect and insurance coverage problems or on how to form and operate a board of directors. Shaped by more than 20 years of experience with the particular concerns of community associations, Rees Broome has focused knowledge, clarity of purpose and a drive to excel. The proof is a client list of more than 1,000 community associations from West Virginia to Maryland's Eastern Shore.

With all of this going for it, Rees Broome takes considerable pride in being a firm not just of lawyers, but of expert lawyers. Isn't that what you really need from your legal representation?

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